



Major Gifts Officer

Organization: Worldwide Discipleship Association (WDA)

Location: Atlanta, GA / Remote / Flexible (with occasional travel as needed)

Hours & Pay: Commensurate with experience

About WDA

Worldwide Discipleship Association (WDA) is a global ministry committed to developing disciples, equipping leaders, and advancing God's Kingdom through relational, sustainable, and long-term impact initiatives. We value long-term relationships with our supporters and seek team members who are already familiar with and connected to our mission.

Position Overview

WDA is seeking a **Major Gifts Officer** to cultivate, steward, and grow legacy and major gifts support. This role is ideal for someone who has a deep understanding of WDA, has been engaged with our ministry for a significant period, and is passionate about building lasting relationships with senior donors.

The primary focus of this position is to advance legacy giving, strengthen relationships with long-term high-value donors, and ensure smooth transitions of personal donor relationships from retiring or transitioning staff to the organization.

Key Responsibilities

1. Legacy Giving

- Identify, cultivate, and solicit planned giving opportunities, including wills, bequests, and other legacy gifts.
- Collaborate with donors and advisors to structure giving opportunities that align with donor intentions and WDA's mission.

2. Senior Donor Relationship Management

- Build and maintain strong relationships with WDA's senior donor base.
- Deepen engagement through personalized communication, stewardship, and regular relationship-building activities.

3. Staff-to-Organization Donor Transitions

- Support older or transitioning staff in transferring personal donor relationships to WDA in a thoughtful, relational manner.
- Ensure continuity and strong stewardship of donor relationships during transitions.

4. Fundraising Strategy Support

- Work with WDA leadership to develop strategies for engaging major donors and legacy supporters.
- Provide insight and feedback on donor trends, opportunities, and communications.

Qualifications

- Existing connection to WDA and familiarity with our ministry, mission, and donor base.
- Proven experience in major gift fundraising and/or planned giving (legacy giving) is highly preferred.
- Strong relationship-building, networking, and interpersonal skills.
- High level of initiative.
- Ability to work independently in a remote, part-time capacity and collaborate well in a team.
- Integrity, discretion, and respect for confidential donor information.
- Passion for advancing WDA's mission and a heart for long-term donor stewardship.

Time Commitment

- Part-time role (hours flexible, based on donor engagement activities and travel as needed)
- Possibility of growing into a full-time role

How to Apply

Please submit a resume and a brief cover letter to careers@disciplebuilding.org highlighting your connection to WDA, experience with senior and legacy donors, and why you are called to serve in this role.
